



SCOTT STEIN, A.R.M.
INSURANCE AND RISK MANAGEMENT EXPERT WITNESS
RISK MANAGEMENT PARTNERS, INC.
5550 Glades Road, Suite 509
Boca Raton, FL 33431
561-495-7900
sstein@riskmpinc.com
www.riskmpinc.com

Areas of Expertise: Agent and Broker Procedures, Insurance Agent and Broker Liability, Insurance Errors and Omissions, Professional Liability Insurance, Directors and Officers Insurance, Insurance Coverage, Property & Casualty Insurance, Agency Standards of Care, Errors and Omissions Insurance, Insurance Disputes-Sales Practices and Bad Faith, Risk Management Practices and Procedures, Insurance Contract Review, Insurance Proposals, Umbrella Liability, Insurance Compliance, Intermediary and Broker Procedures, Risk Management Analysis for Insured's.

Professional Experience - Insurance and Risk Management:

President

February 2000 to Present

Risk Management Partners, Inc.

Delray Beach, FL / Weston, FL

Founded retail insurance broker for property/casualty covers. Placement in all aspects of property insurance and professional liability covers inclusive of: property insurance, general liability insurance, medical malpractice, professional legal liability, directors and officers cover, architects and engineers, real estate, and miscellaneous errors and omissions insurance. Additional placement of workers compensation and umbrella and excess policies. Agency membership in the Florida Association of Insurance Agents, and membership within the Independent Insurance Agencies as a Trusted Choice Agency. Extensive placement of covers with Wholesale Insurance Brokers, and through direct agency contract placements. Member: Professional Liability Underwriting Society (PLUS) 1994-Present.

Managing Director

February 1998 to February 2000

Intellectual Property Risk Management
(A division of Summit Global Partners, Inc.)

Boca Raton, FL

Coordinated national sales and marketing of proprietary patent infringement insurance program underwritten by syndicates at Lloyds of London. Responsibilities included direct client sales, development of national sales team, product distribution, and marketing and public relations activities. Marketing responsibilities included coordination of advertising, public relations, brochures, and sales literature. Distribution responsibilities included creation of marketing alliances with wholesale and retail insurance brokerage operations throughout the United States, as well as the development of partnership arrangements with key trade organizations from which we were able to leverage sales opportunities and exclusivity agreements. Frequent speeches and media interviews as spokesperson for IPRM. Program budget and financial projection responsibilities.



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Account Executive

March 1993 to February 1998

Arthur J. Gallagher and Company, Inc.

Miami, FL

Producer in commercial accounts division of multinational risk management brokerage organization responsible for sales, marketing, and retention of client insurance programs. Specialization in professional liability insurance to include directors and officers and errors and omissions coverage for publicly traded companies. Expertise in banking, real estate, and professional legal liability insurance covers. Multiple top production awards.

Educational Profile

B.B.A., Finance

May 1984

George Washington University
School of Government & Business Administration

Washington, DC

Associate in Risk Management (ARM)

May 1997

Insurance Institute of America

Malvern, PA